

2019

# CASP<sup>SM</sup> PROGRAM GUIDE



**Collins Aerospace**

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A premier, power-by-the-hour maintenance program dedicated to you and your Collins Aerospace equipped aircraft, backed by a global network of authorized dealers. Our Corporate Aircraft Service Program (CASP<sup>SM</sup>) assures you maximum aircraft availability while eliminating financial risk. Managing and maintaining your avionics and cabin equipment can be unpredictable and costly, with component failures often exceeding the cost of what would have been paid for full CASP coverage. For a simple, predictable solution that provides peace of mind and world-renowned service and support, CASP has you covered.

### THREE WAYS TO ENROLL

- Contact an authorized Collins Aerospace dealer
- Contact your local Collins Aerospace representative
- Contact the CASP team



# CASP

Our most popular program, CASP, offers unparalleled customer support, cost control and program inclusions – value and trust in a simple, flexible package.

## STRUCTURE

- Coverage of avionics and cabin equipment
- Price per flight hour based on aircraft platform
- Minimum annual flight hours of 200 or 250, based on aircraft platform
- One- and three-year contracts available, with upfront annual payments
- End-of-term flight hour reconciliation, credit or debit, based on minimums
- Simple enrollment and immediate coverage, with no pre-inspection or buy-in fees
- Seamless contract transfer with aircraft sale, at no additional cost or interruption of benefits

## COVERAGE

- Unlimited exchange, rental and repair units
- Reliability service bulletins
- Standard rate dealer labor for removal/replacement
- Free expedited repair requests
- Five hours of labor reimbursement towards Reduced Vertical Separation Minimum (RVSM) recertification
- FMC/MDC/ADC battery replacement
- Free troubleshooter units
- No restocking or recertification fees for unused exchange units
- Up to five “no fault found” events without penalty
- Parts ship within 24 hours after receipt of order
- Fast and free shipping (up to \$600)
- Optional exchange upgrades at service bulletin pricing

## EXCLUSIONS

- Damage not related to normal installation and operation (e.g., corrosion)
- Optional service bulletin upgrades (e.g., WAAS/LPV, TCAS 7.1, ADS-B)
- Customs, couriers, broker, import or export fees
- Obsolescence replacements

# CASP ELITE

Our premier service, CASP Elite, offers complete maintenance protection, exclusive incentives and savings in one premium support solution.

## STRUCTURE

- Coverage of avionics and cabin equipment
- Price per flight hour based on aircraft platform
- Minimum annual flight hours of 200 or 250, based on aircraft platform
- One- and three-year contracts available, with upfront annual payments
- End-of-term flight hour reconciliation, credit or debit, based on minimums
- Simple enrollment and immediate coverage, with no pre-inspection or buy-in fees
- Seamless contract transfer with aircraft sale, at no additional cost or interruption of benefits

## COVERAGE

- Unlimited exchange, rental and repair units
- Reliability service bulletins
- Standard rate dealer labor for removal/replacement
- Free expedited repair
- Five hours of labor reimbursement towards Reduced Vertical Separation Minimum (RVSM) recertification
- FMC/MDC/ADC battery replacement
- Free troubleshooter units
- Troubleshooting labor (up to 30 hours per year)
- No restocking or recertification fees for unused exchange units
- Up to 10 "no fault found" events without penalty
- Fast and free shipping (up to \$600)
- Parts ship within four hours after receipt of order
- \$5,000 product purchase or STC discount, applied to both list and net price (use once per contract year, via Collins Aerospace dealer)
- Optional exchange upgrades at service bulletin pricing
- Additional 5% discount on service bulleting exchange upgrades
- Additional 10% discount on service bulletin repair modifications at a Collins Aerospace service center

## EXCLUSIONS

- Damage not related to normal installation and operation (e.g., corrosion)
- Optional service bulletin upgrades (e.g., WAAS/LPV, TCAS 7.1, ADS-B), though discounts apply
- Customs, couriers, broker, import or export fees
- Obsolescence replacements

# CASP ESSENTIAL

Available on select turboprops and light business jets, CASP Essential offers a cost-effective solution for low flight hour operators.

## STRUCTURE

- Coverage of avionics and cabin equipment
- Price per flight hour based on aircraft platform
- Minimum annual flight hours of 100
- One- and three-year contracts available, with upfront annual payments
- End-of-term flight hour reconciliation, credit or debit, based on minimums
- Simple enrollment and immediate coverage, with no pre-inspection or buy-in fees
- Seamless contract transfer with aircraft sale, at no additional cost or interruption of benefits
- Option to upgrade to CASP or CASP Elite

## COVERAGE

- Up to five exchange, rental, repair and “no fault found” events per year
- Reliability service bulletins
- Free expedited repair requests
- Free troubleshooter units
- No restocking or recertification fees for unused exchange units
- Parts ship within 24 hours after receipt of order
- Fast and free domestic shipping

## EXCLUSIONS

- Removal/replacement, refit, RVSM and troubleshooting labor
- Damage not related to normal installation and operation (e.g., corrosion)
- Optional service bulletin upgrades (e.g., WAAS/LPV, TCAS 7.1, ADS-B)
- Customs, couriers, broker, import or export fees
- Obsolescence replacements

## AIRCRAFT ELIGIBILITY

- Beechcraft King Air, all models
- Cessna Citation CJ1/2, CJ1+/2+, CJ3, CJ4
- Piaggio P.180 Avanti, Avanti II
- Piper Cheyenne III, 400LS
- Embraer EMB 120
- Falcon 10

# PROGRAM MATRIX

<b>MAINTENANCE SERVICES</b>	<b>CASP ESSENTIAL</b>	<b>CASP</b>	<b>CASP ELITE</b>
No-charge exchange/rental/repairs	5*	Unlimited	Unlimited
Reliability service bulletins	✓	✓	✓
Order to ship time	24 hours	24 hours	4 hours
U.S. overnight shipping (both ways)	✓	✓	✓
International shipping (both ways, up to \$600)		✓	✓
Exchanges and No Fault Found allowance	5*	5	10
No charge for repair expedites**	✓	✓	✓
No charge troubleshooters/or unused exchanges		✓	✓
Removal and refit labor		✓	✓
Troubleshooting labor (10 hours/3 events)			✓
RVSM recertification labor (5 hours)		✓	✓
FMC/MDC/ADC battery replacements		✓	✓
<b>ADDITIONAL BENEFITS</b>			
Optional exchange upgrades at service bulletin pricing		✓	✓
5% discount via exchange, 10% discount via service center			✓
Aftermarket product or STC purchases: \$5,000 discount			✓
ARINC Direct international trip support: \$2,500 discount			✓
<b>PROGRAM TERMS</b>			
Contract length	1 or 3 years	1 or 3 years	1 or 3 years
Minimum annual flight hours	100	200/250	200/250
Aircraft eligibility	Select aircraft	All	All
Annual billing	✓	✓	✓

\* For CASP Essential only, five includes exchange, rental, repair and "no fault found" events.

\*\* Excluding service bulletin upgrade programs.

# THREE-YEAR CONTRACTS

## FIXED ESCALATION CONTRACT – REDUCED ADMINISTRATION

<b>Applicability</b>	All programs
<b>Contract term</b>	Three years
<b>First-year price</b>	Current list price per flight hour, with 10% discount for renewal customers
<b>Second- and third-year price</b>	Escalated 3% each year. New enrollment customers will receive 10% renewal discount on years 2 and 3.
<b>Other discounts</b>	All apply
<b>Payments</b>	Annual pre-payment, based on estimated annual flight hours. Years 2 and 3 will be invoiced automatically 30 days in advance of contract anniversary.
<b>Flight-hour reconciliation</b>	At anniversary of contract term, subject to minimum flight hours
<b>Transferability</b>	Full transferability via contract novation. If new owner does not agree to remaining terms, the contract may be canceled. Any flight hours over the estimated amount for the current term will still be billed.
<b>Contract cancellation/opt-out</b>	\$1,000 USD for each year canceled beyond Year 1. Charge is waived if the aircraft is sold, once sale is verified.

## PRICING EXAMPLE FOR PREMIER 1/1A

CASP contract type	Year 1	Year 2	Year 3	Total
One-year (renewing annually)	\$19,620	\$20,601	\$21,631	\$61,852
Three-year	\$19,620	\$20,209	\$20,815	\$60,644

To learn more, go to  
[collinsaerospace.com/casp](https://collinsaerospace.com/casp)

# RESOURCES AVAILABLE TO YOU

## CASP Mobile application

## Newly revamped dealer portal

- Services
- CASP
  - CASP flat-rate pricing sheets
  - CASP brochures/data sheets

## Service First application

- Media library
- Marketing bulletin(s)

## Dedicated CASP sales team

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